



PUBLIC EXPOSE

PT. Widodo Makmur Unggas Tbk

Jakarta, 28 Juni 2023



BUSINESS LINES OF THE COMPANY

UPSTREAM



FEEDMILL

- Breeder Feed
- Broiler Feed
- Layer Feed



BREEDING FARM

- Grand Parent Stock (GPS) Broiler Breeding
- Parent Stock (PS) Broiler Breeding
- Parent Stock Layer Breeding



HATCHERY

- Hatchery Broiler

MIDSTREAM



BROILER COMMERCIAL FARM

- Company Farm
- Strategic Partnership
- Plasma - Inti



LAYER FARM

- Commercial Eggs

DOWNSTREAM

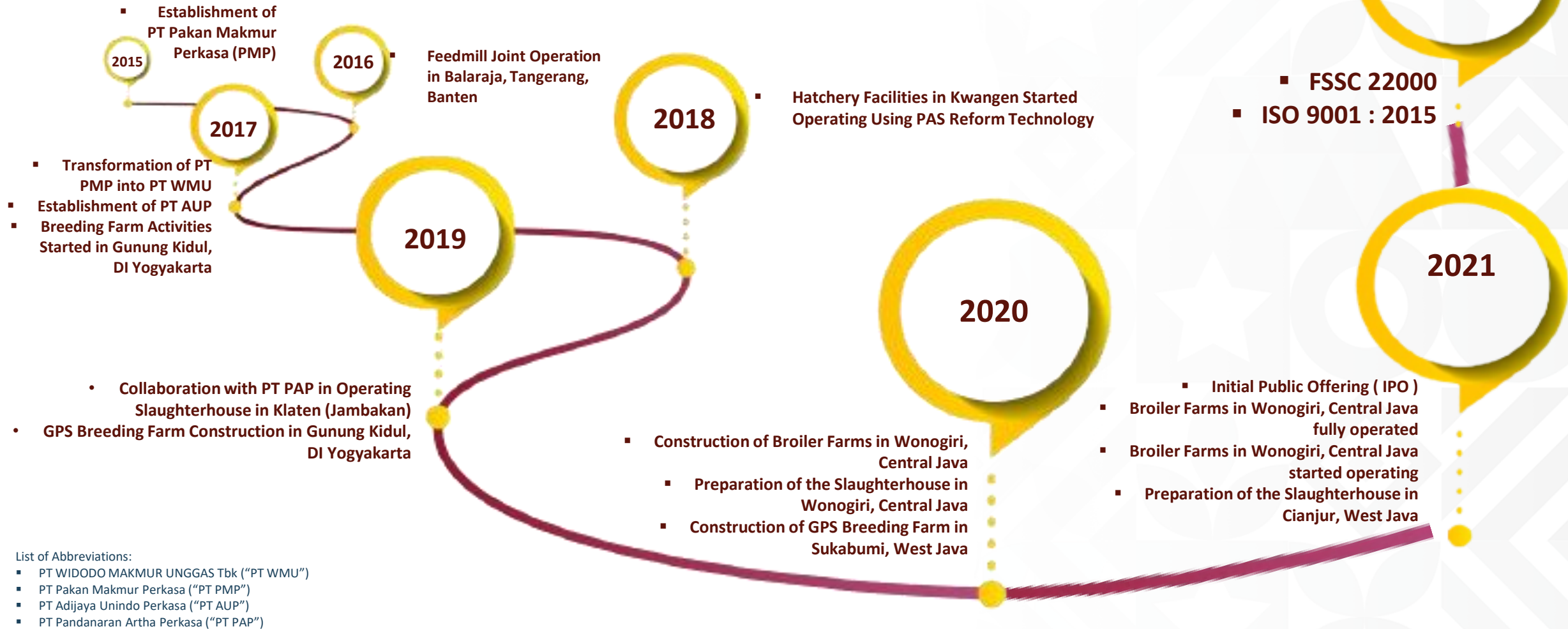


SLAUGHTER HOUSE

- Carcass
- Parting
- Boneless
- Mechanically Deboned Meat

The group is focusing on downstream sector and currently in the process of developing new abattoirs in several locations in Indonesia.

KEY MILESTONES



BOARD OF COMMISSIONERS



Tumiyana
President Commissioner

- Founder of Widodo Makmur Holding.
- More than 30 years of management experience in SoE Companies in Indonesia.



Teddy Mulyawan Subekti
President Commissioner

- More than 10 years of management experience in Financial institution.
- Currently, Director of Widodo Makmur Perkasa



Bimo Anggoro Seno
Independent Commissioner

- More than 30 years of experience in state institutions (Police of the Republic of Indonesia).

BOARD OF DIRECTORS



Ali Mas'adi, S.Pt. MM
Chief Executive Officer

- 18 years of management experience in Widodo Makmur Group.
- Previously, CEO at PT Pakan Makmur Perkasa.



Wahyu Andi Susilo, SE.
Chief Finance & HCD Officer

- 5 years of work experience in Financial institutions.
- Joined Widodo Makmur Perkasa Group since 2016



Tri Mahawijaya Herlambang, S.Pt
Marketing Director

- 9 years of management experience in relevant sector
- Joined WMU since 2011

FACILITIES LOCATION

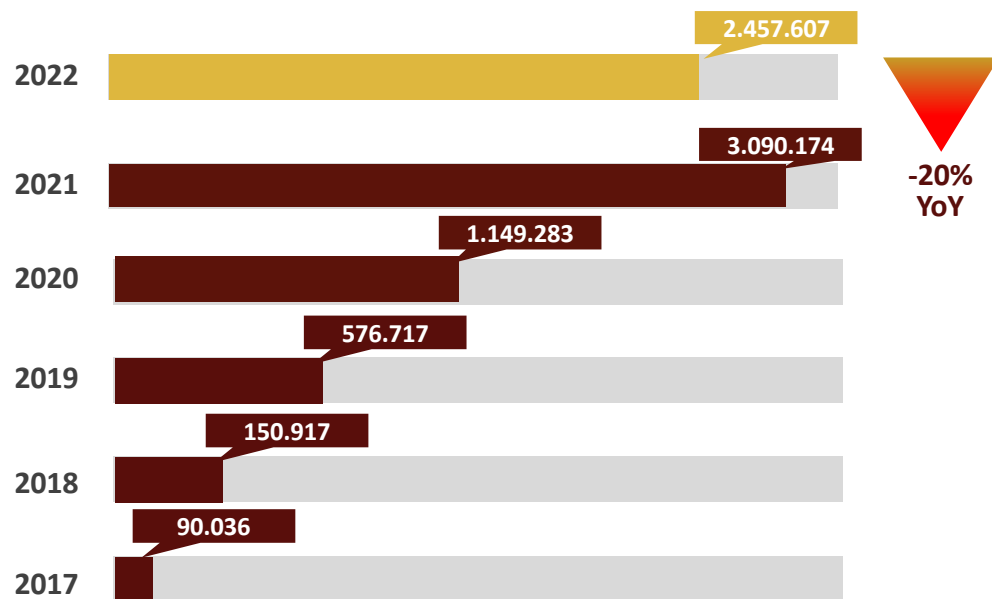
Our strategic and extensive facilities location provide a strong network position to absorb our production



FINANCIAL HIGHLIGHT PROVEN TRACK RECORD OF GROWTH AND PROFITABILITY

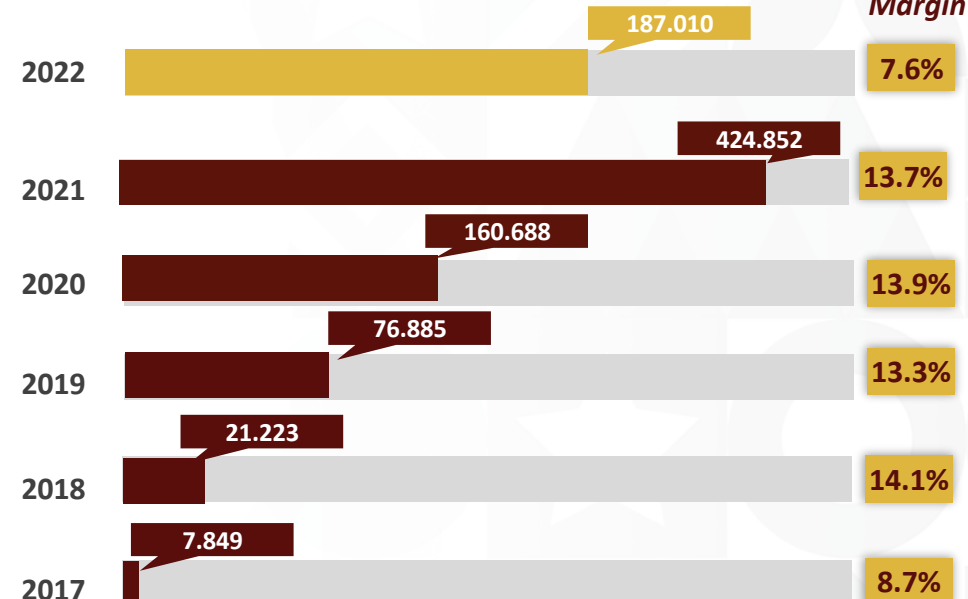
Net Sales

(IDRmillion)



Gross Profit & Gross Profit

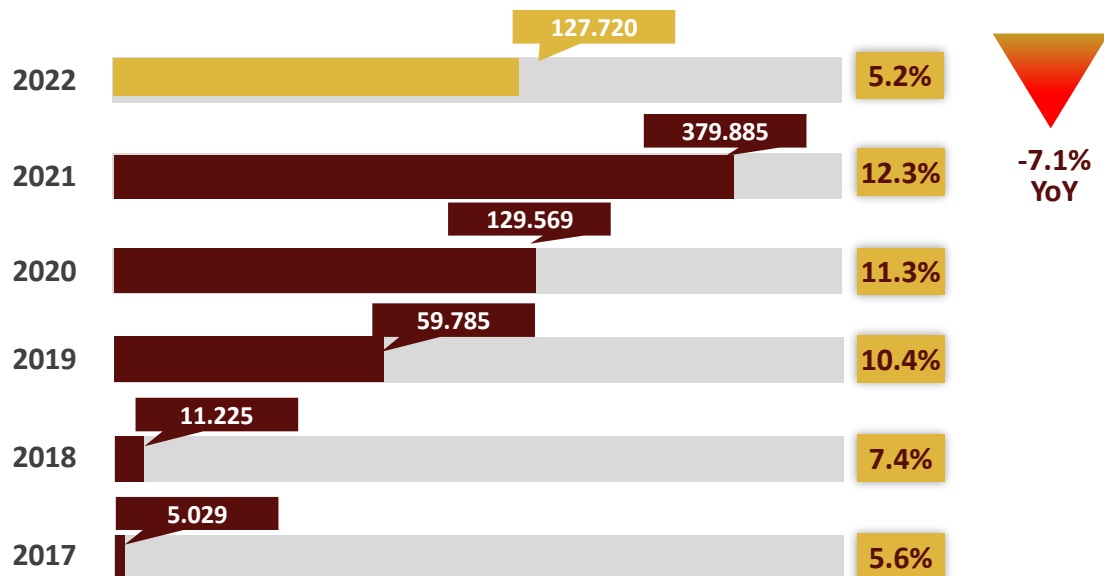
Margin (IDRmillion)



FINANCIAL HIGHLIGHT PROVEN TRACK RECORD OF GROWTH AND PROFITABILITY

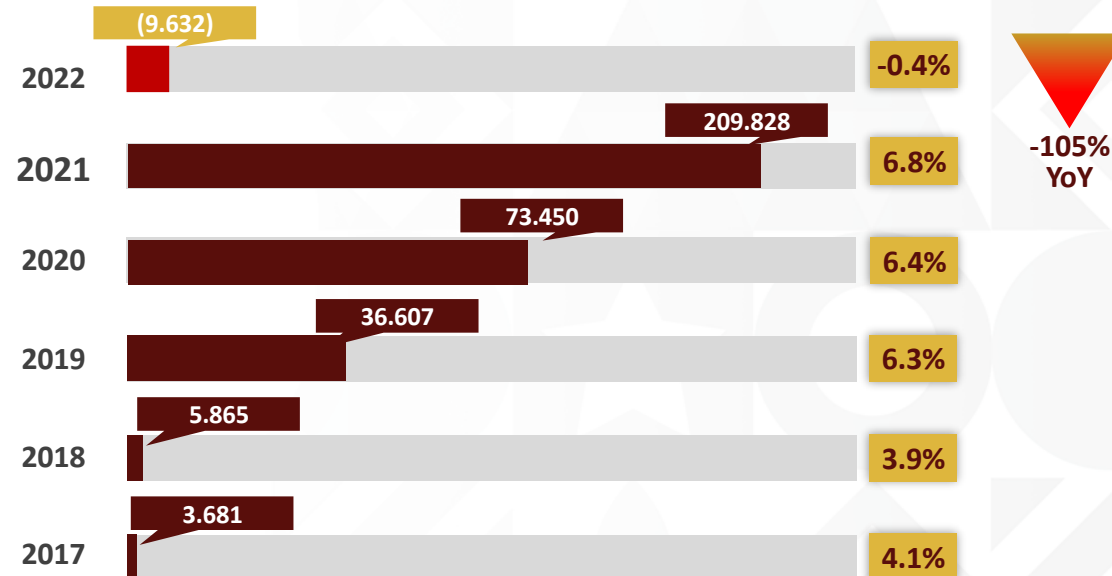
EBITDA & EBITDA Margin (IDRmillion)

*EBITDA
Margin*



Net Profit & Net Profit Margin (IDRmillion)

*Net
Margin*

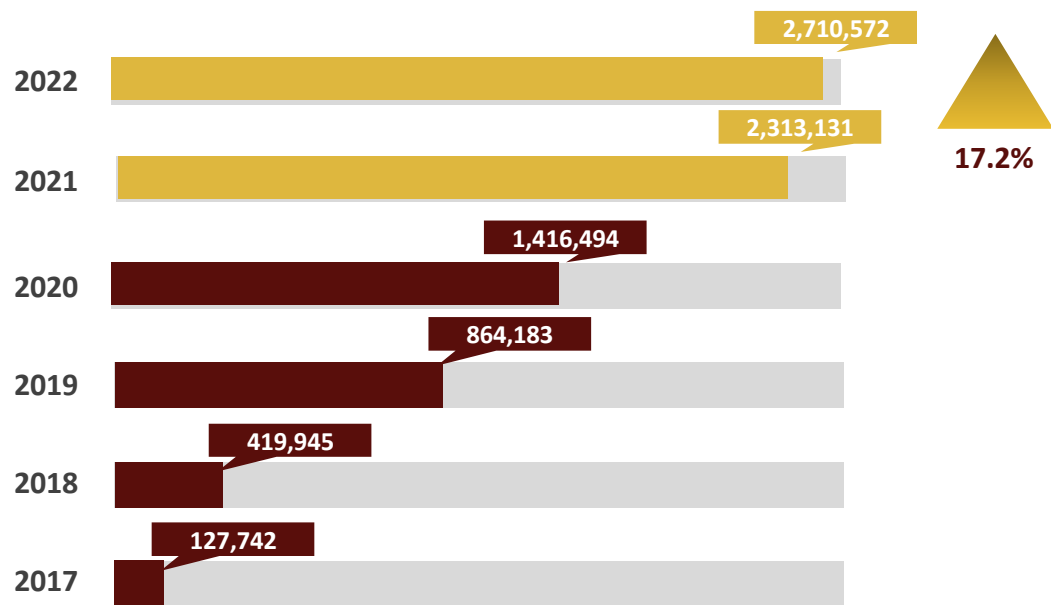


FINANCIAL HIGHLIGHT STRONG BALANCE SHEET



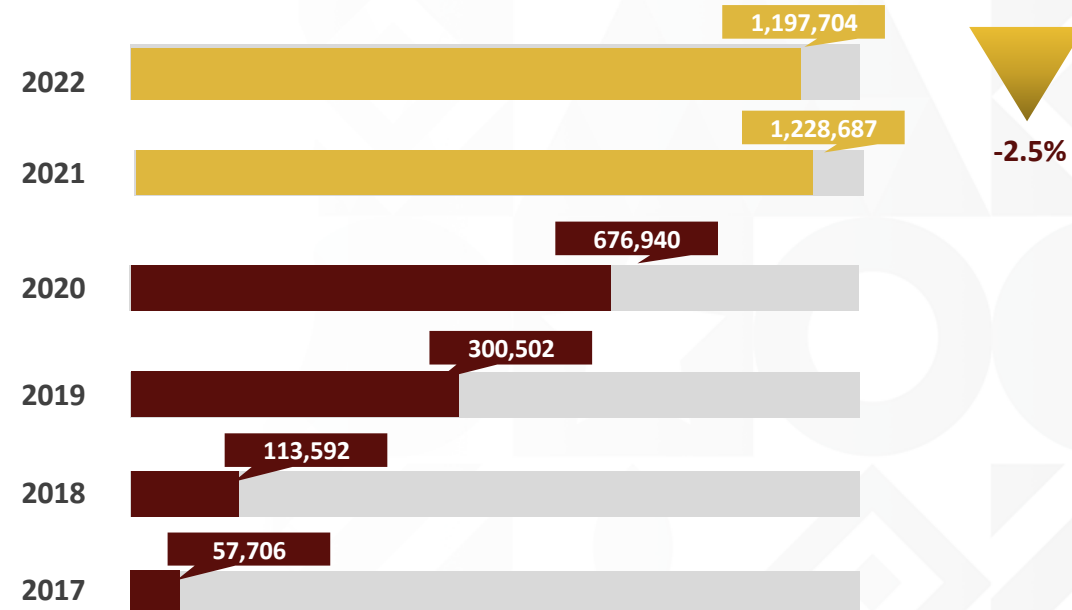
Total Assets

(IDRmillion)



Total Equity

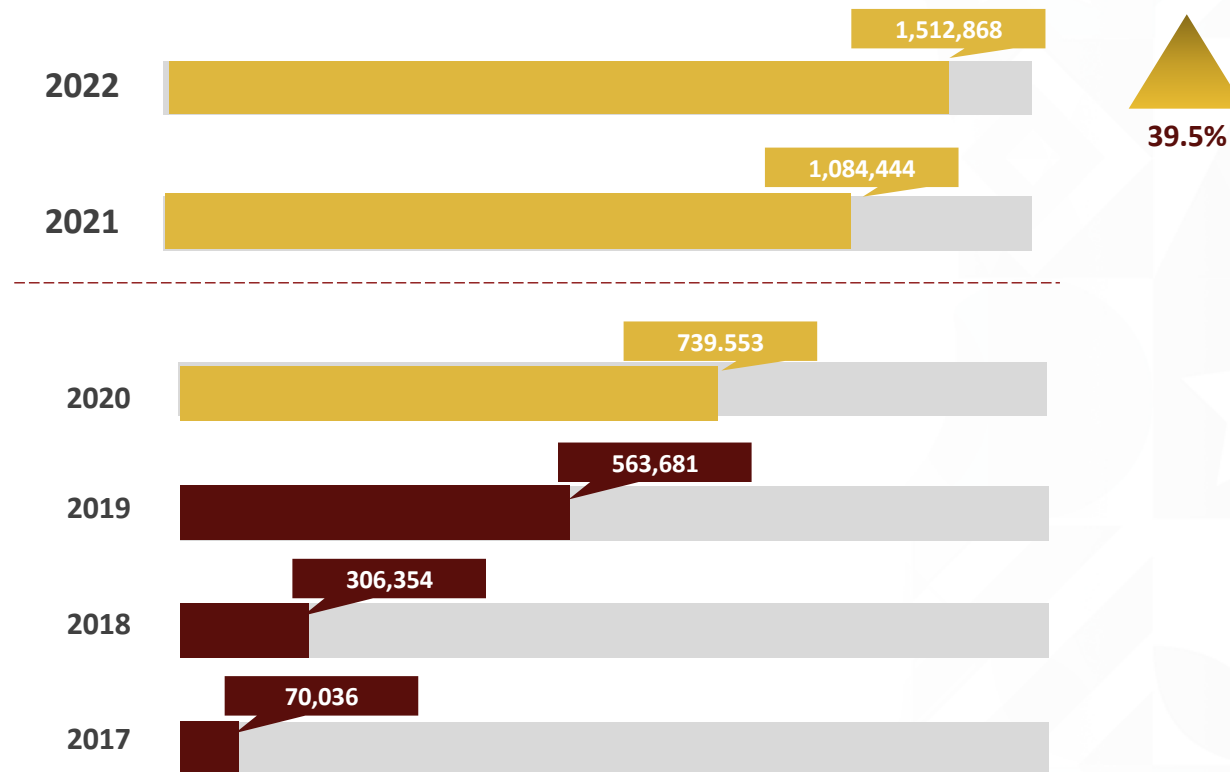
(IDRmillion)



FINANCIAL HIGHLIGHT STRONG BALANCE SHEET

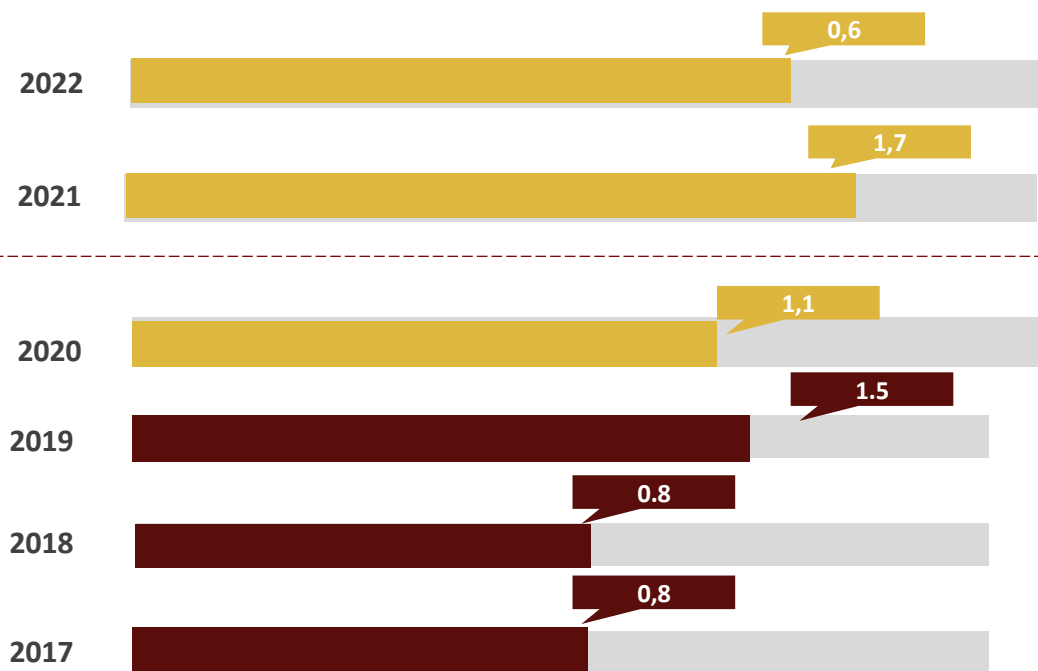
Total Liabilities

(IDRmillion)

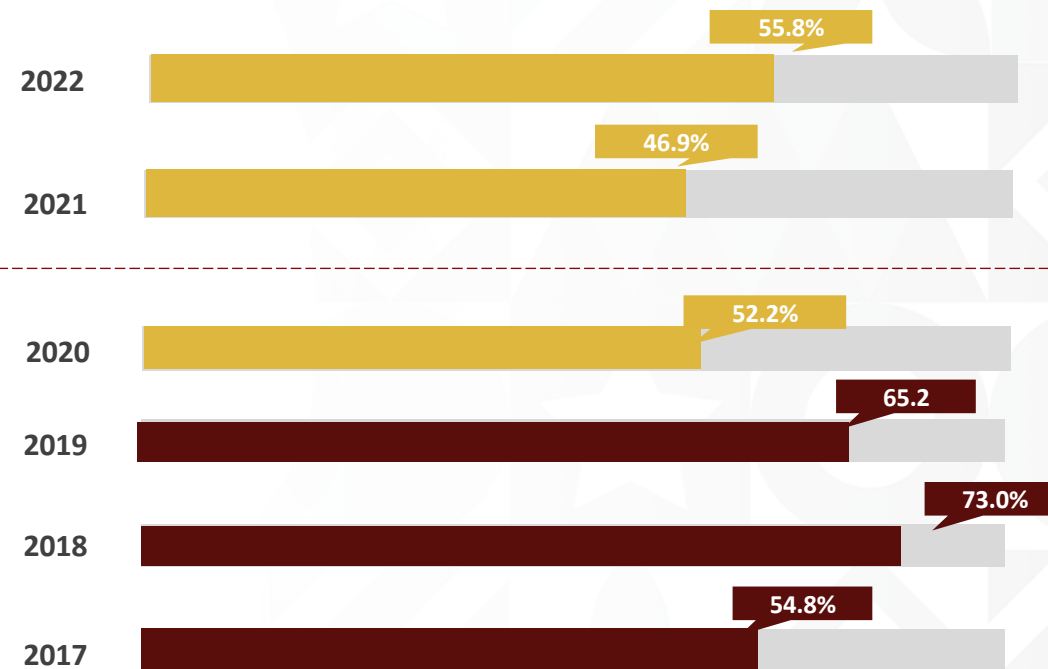


FINANCIAL HIGHLIGHT PROVEN TRACK RECORD OF GROWTH AND PROFITABILITY

Current Ratio (x)



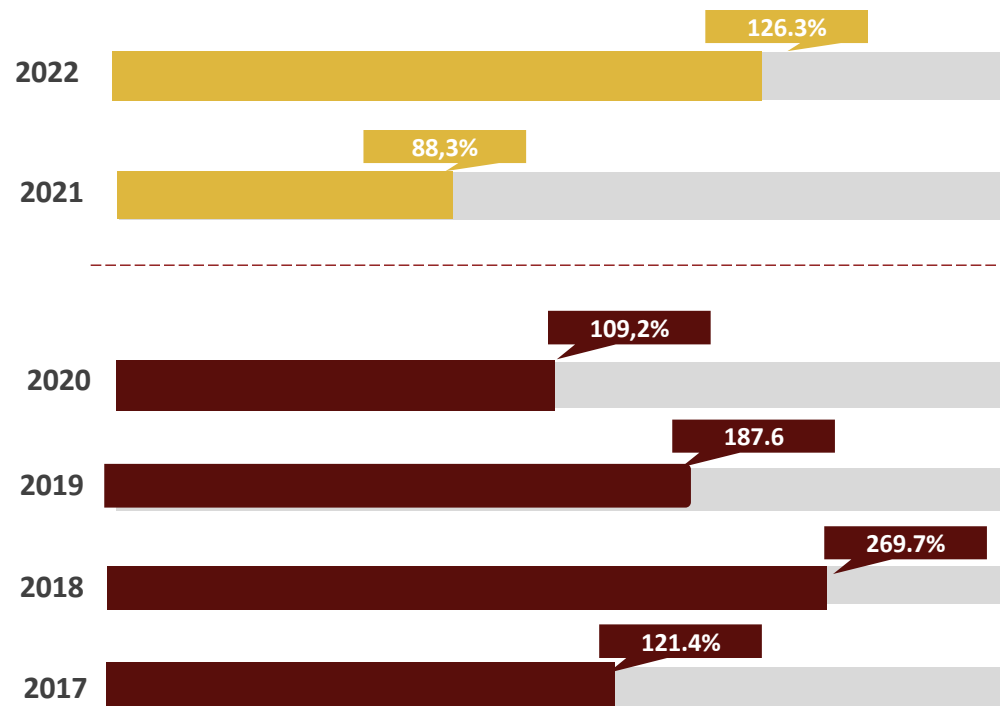
Liability to Assets



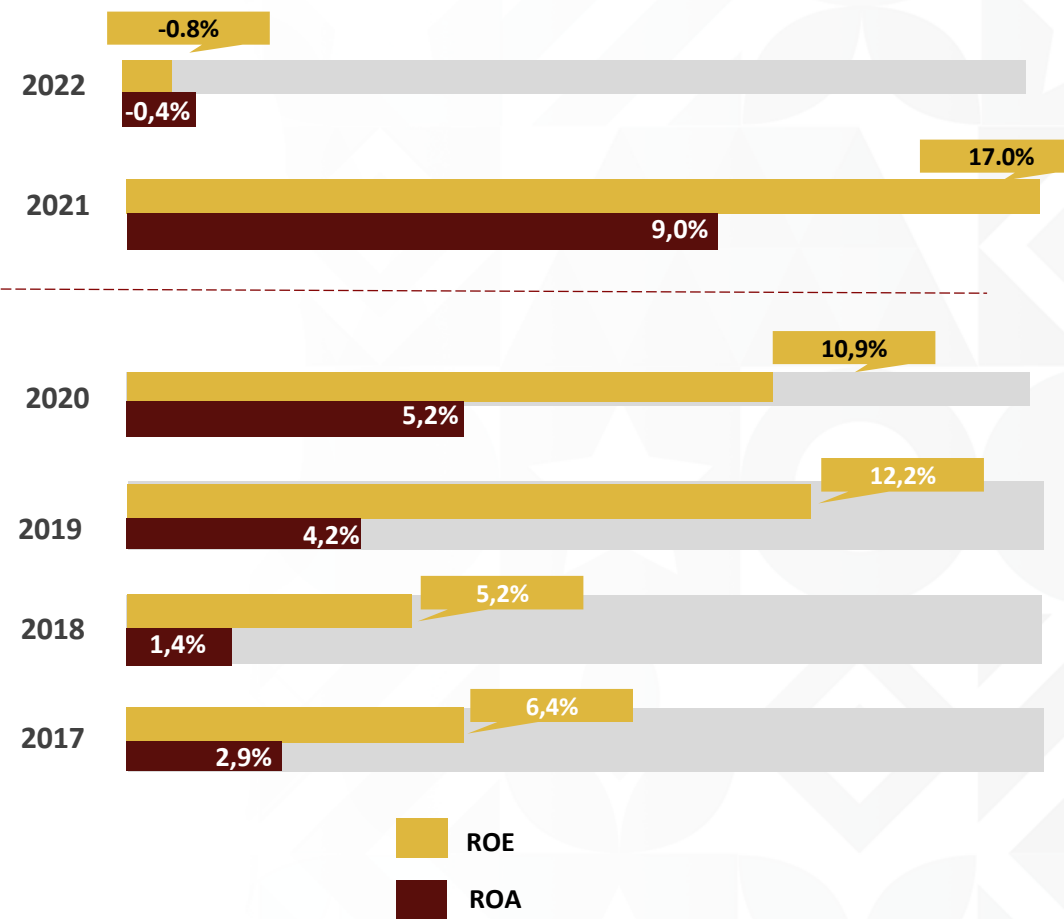
FINANCIAL HIGHLIGHT PROVEN TRACK RECORD OF GROWTH AND PROFITABILITY



Liability to Equity



Return on Equity and Return on Assets



Segment Revenue

One Year

In IDR Million	2022		2021		2020		2019	
	Broiler Commercial	44.542	1,8%	54.082	1,7%	51.427	4,47%	79.742
Feed	87.873	3,6%	12.727	0,4%	33.520	2,92%	54.340	9,42%
Egg	2.226	0,1%	5.604	0,1%	456	0,04%	7.379	1,28%
Day Old Chick	92.534	3,8%	61.835	2,0%	53.677	4,67%	54.693	9,48%
Carcass	2.231.004	90,8%	2.956.746	95,6%	1.010.203	87,90%	380.562	65,99%
Total	2.458.180		3.090.996		1.149.283		576.717	



**WIDODO
MAKMUR
UNGGAS**

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THANK YOU.